

ORDER



Orders
Order / Rev: 187871
Alt Order #:
Product Desc: American Petroleum Institute TARGET 2
Estimate: 3299
Flight Dates: 11/19/12 - 11/22/12
Original Date / Rev: 11/09/12 / 11/09/12
Order Type: GENERAL

KMGH

Primary AE: David Lombardo
Sales Office: EWSDC
Sales Region: NAT

Agency
Name: Strategic Media
Buying Contact:
Billing Contact:
 3299 K Street NW
 Washington, DC 20007

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Issue/American Petroleum Institute
Demographic: A35+
Product Codes: PL23-Issue/Prop
Priority: PREEMPTIBLE
Revenue Codes: POL, POL-ISSUE, Unassigned

New Business Thru:
Order Separation: 00:15:00
Advertiser External ID: MAJ
Agency External ID:

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/29/12	11/22/12	8	\$10,200.00	\$8,670.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
November 2012	8	\$10,200.00	\$8,670.00	0.00
Totals	8	\$10,200.00	\$8,670.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
David Lombardo			Start Of Order - End Of Order	100%

Order Share

	Share	Total
KMGH	20%	\$10,200.00
Market	100%	\$51,000.00

Competitive Share

	Share	Total
CABLE	0%	\$0.00
KBDI	0%	\$0.00
KCEC	0%	\$0.00
KCNC	20%	\$10,200.00
KDEN+	0%	\$0.00
KDVR+	15%	\$7,650.00
KFCT	0%	\$0.00
KMAS	0%	\$0.00
KPXC	0%	\$0.00
KRMA	0%	\$0.00
KRMT	0%	\$0.00
KTFD	0%	\$0.00
KTVB	20%	\$10,200.00
KUSA	25%	\$12,750.00
KWGN	0%	\$0.00
KWHD	0%	\$0.00
KZCO	0%	\$0.00

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
----	----	-------	-----	----------------	-------	----------------	------	-----	-------	------	-----	-----	------	-------	--------

Order / Rev: 187871
 Alt Order #:
 Flight Dates: 11/19/12 - 11/22/12

Advertiser: Issue/American Petroleum Institute
 Product Desc: American Petroleum Institute TARGET 2
 Estimate: 3299
KMGH

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KMGH	11/19/12	11/19/12	10P NEWS - M-F/SU 10P NEWS (M-F/SU)	CA	10P-1037P	M- - - - -	:30	1	\$2,000.00	P3	0.00	NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
	Week:	11/19/12	11/25/12	M- - - - -		1			\$2,000.00		0.00				
N 2	KMGH	11/20/12	11/22/12	6-7A News M-F/KMGH 6-7A News	CA	6A-7A	- T- T- - -	:30	2	\$700.00	P3	0.00	NM	2	\$1,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
	Week:	11/19/12	11/25/12	- T- T- - -		2			\$700.00		0.00				
N 3	KMGH	11/21/12	11/22/12	GMA M-F 7-9A / KMGH GMA M-F 7-9A	CA	7A-9A	- - WT- - -	:30	2	\$900.00	P3	0.00	NM	2	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
	Week:	11/19/12	11/25/12	- - WT- - -		2			\$900.00		0.00				
N 4	KMGH	11/19/12	11/21/12	5-530P News M-F/KMGH 5-530P News	CA	5P-530P	M- W- - - -	:30	2	\$1,000.00	P3	0.00	NM	2	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
	Week:	11/19/12	11/25/12	M- W- - - -		2			\$1,000.00		0.00				
N 5	KMGH	11/21/12	11/21/12	6p-630p JEOPARDY (M-F) 6P-630P JEOPARDY (M-F)	CA	6P-630P	- - W- - - -	:30	1	\$3,000.00	P1	0.00	NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
	Week:	11/19/12	11/25/12	- - W- - - -		1			\$3,000.00		0.00				
Totals													8	\$10,200.00	